

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2022

13-May-2022

Company Name : <b>NID Co., Ltd.</b>	Listing : <b>STANDARD</b>
Security Code : 2349	URL : <a href="https://www.nid.co.jp/">https://www.nid.co.jp/</a>
Representative : President Shuntaro Komori	
Contact : Director, Corporate Design Manager, Finance Manager Hiroshi Kosuge	Telephone : 81-8-3-6221-6811

### 1. Consolidated financial results for the fiscal year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

(All figures are rounded down to the nearest million yen)

#### (1) Consolidated Operating Results (% of change from previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2022	18,251	3.2	2,226	19.0	2,466	15.4	1,631	19.6
March 31, 2021	17,684	△1.8	1,870	△3.6	2,138	△6.2	1,363	7.7

Note : Comprehensive income For the Fiscal year ended March 31, 2022 : 1,539 million yen [△16.0%]

For the Fiscal year ended March 31, 2021 : 1,833 million yen [62.6%]

	Net income per share	Diluted net income per share	ROE	ROA	Operating Income Margin
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2022	145.66	—	10.4	11.6	12.2
March 31, 2021	120.09	—	9.5	10.8	10.6

#### (2) Consolidated Financial Position

	Total Assets	Total Net Assets	Equity-to-asset ratio	Net Assets per Share
As of	Million yen	Million yen	%	Yen
March 31, 2022	21,904	16,101	73.5	1,449.81
March 31, 2021	20,675	15,171	73.4	1,336.00

Note : Equity As of March 31, 2022 16,101million yen As of March 31, 2021 15,171million yen

#### (3) Consolidated Cash Flows

	Cash Flows from operating activities	Cash Flows from investment activities	Cash Flows from financing activities	Cash and cash equivalents at end of year
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2022	1,650	△318	△617	11,783
March 31, 2021	2,123	354	△258	11,069

## 2. Dividend Information

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2021	—	—	—	22.00	22.00	249	18.3	1.7
Fiscal year ended March 31, 2022	—	—	—	23.00	23.00	255	15.7	1.7
Fiscal year ending March 31, 2023 (Forecast)	—	—	—	23.00	23.00		16.6	

## 3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2023 (From April 1, 2022 to March 31, 2023)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	8,860	3.4	840	△11.1	910	△16.8	630	△12.6	56.73
Full Year	18,700	2.5	2,100	△5.7	2,250	△8.8	1,540	△5.6	138.67

### \* Notes:

(1) Changes in the scope of our consolidation, including changes in our subsidiaries : None

Consolidated subsidiaries : 0 added, 0 removed

(2) Changes in accounting methodology, procedures, and the way our figures are displayed in the creation of our Quarter consolidated financial statements.

- ① Changes arising from revisions in accounting standards : Yes
- ② Changes arising from other reasons : None
- ③ Changes in estimation related to financial statements : None
- ④ Re-statement of revisions : None

(3) Shares issued (Common stock)

Shares issued as of term end (including treasury stock)	As of March 31, 2022	13,109,490	As of March 31, 2021	13,109,490
Treasury stock as of term end	As of March 31, 2022	2,003,759	As of March 31, 2021	1,753,759
Average shares issued during term	FYE March 2022	11,200,936	FYE March 2021	11,355,734

\* This quarterly consolidated financial results are not subject to a quarterly review by a certified public accountant or an audit firm.

\*Regarding the appropriate use of our earnings projections and other notes.

All projections provided in this document are based on the most accurate information available at the time of this writing. However our actual results may differ from our projections due to various unforeseen reasons.

#### 4. Consolidated Financial Statements

##### (1) Consolidated Balance Sheets

(Thousand yen)

	As of March 31, 2021	As of March 31, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	11,131,189	11,845,184
Notes and accounts receivable - trade	3,045,401	3,288,175
Work in process	115,604	254,149
Other	160,395	81,250
<b>Total current assets</b>	<b>14,452,591</b>	<b>15,468,759</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures	389,024	400,870
Accumulated depreciation	△170,268	△191,499
Buildings and structures, net	218,755	209,370
Vehicles	40,822	35,602
Accumulated depreciation	△19,895	△21,713
Vehicles, net	20,926	13,888
Tools, furniture and fixtures	324,644	312,468
Accumulated depreciation	△229,757	△221,531
Tools, furniture and fixtures, net	94,886	90,937
Land	20,179	20,179
Leased assets	70,293	68,813
Accumulated depreciation	△47,945	△51,420
Leased assets, net	22,348	17,393
Construction in progress	7,809	—
<b>Total property, plant and equipment</b>	<b>384,906</b>	<b>351,770</b>
Intangible assets		
Software	170,362	140,263
Other	17,013	21,327
<b>Total intangible assets</b>	<b>187,375</b>	<b>161,591</b>
Investments and other assets		
Investment securities	4,378,732	4,560,544
Deferred tax assets	821,323	871,742
Guarantee deposits	326,597	345,739
Other	124,092	144,227
<b>Total investments and other assets</b>	<b>5,650,745</b>	<b>5,922,253</b>
<b>Total non-current assets</b>	<b>6,223,028</b>	<b>6,435,615</b>
<b>Total assets</b>	<b>20,675,620</b>	<b>21,904,375</b>

(Thousand yen)

	As of March 31, 2021	As of March 31, 2022
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	380,833	469,479
Accounts payable - other	307,877	465,463
Income taxes payable	347,182	506,938
Accrued consumption taxes	315,285	217,248
Provision for bonuses	936,336	922,888
Other	209,894	219,085
Total current liabilities	2,497,408	2,801,102
Non-current liabilities		
Retirement benefit liability	2,421,329	2,448,765
Provision for retirement benefits for directors (and other officers)	524,350	496,750
Asset retirement obligations	47,478	48,285
Other	13,770	8,294
Total non-current liabilities	3,006,927	3,002,095
Total liabilities	5,504,336	5,803,198
<b>Net assets</b>		
Shareholders' equity		
Share capital	653,352	653,352
Capital surplus	488,675	488,675
Retained earnings	14,423,667	15,805,353
Treasury shares	△1,227,405	△1,587,655
Total shareholders' equity	14,338,289	15,359,725
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	815,506	728,413
Remeasurements of defined benefit plans	17,487	13,037
Total accumulated other comprehensive income	832,993	741,451
Total net assets	15,171,283	16,101,177
Total liabilities and net assets	20,675,620	21,904,375

**(2) Consolidated Statements of Income**

(Thousand yen)

	Fiscal year ended March 31,2021	Fiscal year ended March 31,2022
Net sales	17,684,827	18,251,712
Cost of sales	13,789,391	13,870,626
Gross profit	3,895,435	4,381,086
Selling, general and administrative expenses	2,024,845	2,155,072
Operating profit	1,870,590	2,226,014
Non-operating income		
Interest income	9,239	11,311
Dividend income	140,542	197,609
Gain on investments in investment partnerships	22,138	—
Gain on sale of investment securities	33,173	—
Insurance claim income	6,820	10,772
Subsidy income	59,199	30,927
Other	11,191	9,746
Total non-operating income	282,305	260,367
Non-operating expenses		
Interest expenses	953	908
investment partnership management fee	3,890	3,297
Taxes and dues	3,425	6,206
Commission expenses	4,143	3,685
Loss on cancellation of insurance policies	—	5,337
Other	2,286	362
Total non-operating expenses	14,699	19,798
Ordinary profit	2,138,195	2,466,583
Extraordinary income		
Gain on sale of non-current assets	1,957	999
Total extraordinary income	1,957	999
Extraordinary losses		
Loss on retirement of non-current assets	13,769	11,243
Loss on valuation of investment securities	50,049	32,551
Loss on valuation of investments in capital	99,999	—
Office relocation expenses	14,278	—
Total extraordinary losses	178,098	43,794
Profit before income taxes	1,962,054	2,423,788
Income taxes - current	627,410	800,483
Income taxes - deferred	△29,089	△8,206
Total income taxes	598,320	792,276
Profit	1,363,734	1,631,511
Profit attributable to		
Profit attributable to owners of parent	1,363,734	1,631,511
Profit attributable to non-controlling interests	—	—
Other comprehensive income		
Valuation difference on available-for-sale securities	472,325	△87,092
Remeasurements of defined benefit plans, net of tax	△2,931	△4,449
Total other comprehensive income	469,393	△91,542
Comprehensive income	1,833,128	1,539,969
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,833,128	1,539,969
Comprehensive income attributable to non-controlling interests	—	—

### (3) Consolidated Statements of Changes in Shareholders' Equity

Consolidated Financial Results for the Fiscal Year 2021 (From April 1, 2020 to March 31, 2021)

(Thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	653,352	488,675	13,309,760	△1,227,333	13,224,454
Changes of items during period					
Dividends of surplus			△249,827		△249,827
Profit attributable to owners of parent			1,363,734		1,363,734
Purchase of treasury shares				△71	△71
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	1,113,907	△71	1,113,835
Balance at end of current period	653,352	488,675	14,423,667	△1,227,405	14,338,289

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	343,180	20,419	363,600	13,588,054
Changes of items during period				
Dividends of surplus				△249,827
Profit attributable to owners of parent				1,363,734
Purchase of treasury shares				△71
Net changes of items other than shareholders' equity	472,325	△2,931	469,393	469,393
Total changes of items during period	472,325	△2,931	469,393	1,583,228
Balance at end of current period	815,506	17,487	832,993	15,171,283

Consolidated Financial Results for the Fiscal Year 2022 (From April 1, 2021 to March 31, 2022)

(Thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	653,352	488,675	14,423,667	△1,227,405	14,338,289
Changes of items during period					
Dividends of surplus			△249,826		△249,826
Profit attributable to owners of parent			1,631,511		1,631,511
Purchase of treasury shares				△360,250	△360,250
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	1,381,685	△360,250	1,021,435
Balance at end of current period	653,352	488,675	15,805,353	△1,587,655	15,359,725

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	815,506	17,487	832,993	15,171,283
Changes of items during period				
Dividends of surplus				△249,826
Profit attributable to owners of parent				1,631,511
Purchase of treasury shares				△360,250
Net changes of items other than shareholders' equity	△87,092	△4,449	△91,542	△91,542
Total changes of items during period	△87,092	△4,449	△91,542	929,893
Balance at end of current period	728,413	13,037	741,451	16,101,177

**(4) Consolidated Statements of Cash Flows**

(Thousand yen)

	Fiscal year ended March 31,2021	Fiscal year ended March 31,2022
Cash flows from operating activities		
Profit before income taxes	1,962,054	2,423,788
Depreciation	130,243	120,170
Increase (decrease) in retirement benefit liability	49,195	20,799
Increase (decrease) in provision for retirement benefits for directors (and other officers)	30,150	△27,600
Increase (decrease) in provision for bonuses	22,494	△13,448
Interest and dividend income	△149,782	△208,920
Interest expenses	953	908
Loss (gain) on sale of investment securities	△33,173	—
Loss (gain) on valuation of investment securities	50,049	32,551
Loss on valuation of investments in capital	99,999	—
Loss (gain) on sale of property, plant and equipment	△1,957	△999
Loss on retirement of property, plant and equipment	12,640	105
Loss on retirement of intangible assets	1,233	11,112
Loss (gain) on investments in investment partnerships	△29,820	2,026
Decrease (increase) in trade receivables	457,644	△242,774
Decrease (increase) in inventories	23,260	△138,533
Decrease (increase) in other current assets	22,799	78,105
Decrease (increase) in other non-current assets	91	△6,181
Increase (decrease) in trade payables	△59,692	88,645
Increase (decrease) in accounts payable - other	17,916	26,275
Increase (decrease) in accrued consumption taxes	23,072	△98,037
Increase (decrease) in other current liabilities	△19,667	12,809
Other, net	541	6,110
Subtotal	2,610,248	2,086,916
Interest and dividends received	148,929	209,713
Interest paid	△953	△908
Income taxes paid	△634,300	△645,339
Net cash provided by (used in) operating activities	2,123,924	1,650,381



**(4) Consolidated Statements of Cash Flows**

(Thousand yen)

	Fiscal year ended March 31,2021	Fiscal year ended March 31,2022
Cash flows from investing activities		
Payments into time deposits	△1	△0
Proceeds from withdrawal of time deposits	54,000	—
Purchase of investment securities	△391,589	△610,990
Proceeds from sale and redemption of investment securities	755,459	390,892
Purchase of property, plant and equipment	△58,367	△27,089
Proceeds from sale of property, plant and equipment	2,204	1,000
Purchase of intangible assets	△51,214	△39,645
Proceeds from sale of intangible assets	1,750	—
Proceeds from distributions from investment partnerships	25,468	—
Purchase of golf club membership	—	△43,000
Payments of guarantee deposits	—	△19,142
Proceeds from refund of guarantee deposits	22,735	—
Purchase of insurance funds	△7,913	△4,796
Proceeds from maturity of insurance funds	2,003	33,842
Net cash provided by (used in) investing activities	354,534	△318,928
Cash flows from financing activities		
Proceeds from short-term borrowings	360,000	360,000
Repayments of short-term borrowings	△360,000	△360,000
Dividends paid	△249,196	△249,762
Purchase of treasury shares	△71	△360,250
Other, net	△9,504	△7,681
Net cash provided by (used in) financing activities	△258,772	△617,694
Net increase (decrease) in cash and cash equivalents	2,219,686	713,758
Cash and cash equivalents at beginning of period	8,849,901	11,069,587
Cash and cash equivalents at end of period	11,069,587	11,783,346